

Distributor Application

Are you interested in distributing our Energy Management Products?

Our distributors are qualified companies that are focused on making a difference in this world while making an excellent return on investment as a WiSuite Distributor.

If you are asked to sign a WiSuite Distribution Contract, all paperwork must come directly from WiSuite.Com Inc. Call or email us if you have any questions.

What are we looking for in a Distributor:

Do you have experience in selling products for the commercial, government, institutional, retail and industrial area?

Can you focus substantial resources on distribution of our products in your market?

Do you have the ability to provide local support for all our products?

Do you have a passion for making a positive impact on the environment?

Do you have a proven track record in sales or an established distribution network?

Do you have the financial strength to invest in the start-up costs?

Do you know your marketplace?

Do you have a desire to grow, succeed and make money in the Energy Management business?



WiSuite™

www.wisuite.com

421 Bentley St.
Unit 7
Markham, Ontario
Canada, L3R 9T2

Tel | 905.513.7442
Fax | 905.513.7448

info@wisuite.com



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Please answer the following initial questions:

What is your primary business at this time?

Size of your organization? (Annual sales, number of employee's, etc.)?

Number of Staff you will dedicated to WiSuite sales?

Number of Staff on your customer support and installation team?

What Technical knowledge do you have available to support sales and post sales activity?

Do you have experience in the Energy Management Field?

What experience does your organization have/provide in HVAC, Lighting, power conditioning, motor control, and Plant operations?

What Information technology knowledge and level of support could your organization provide?

Do you have a target market for WiSuite products?

What is your marketing and Sales plan for reaching your target market?

What is your sales and Marketing Budget for reaching your target market?



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Do you have existing customers that can benefit from our products?

Do you have any customer that have expressed interest our products?

Do you have the financial resources to afford the initial costs associated with joining the WiSuite team?

What distinct advantages to WiSuite do you bring as a Distributor that other companies in your area do not provide?

If you are interested in becoming a distributor, please e-mail this application to (<mailto:sales@wisuite.com>) and contact us at 1-877-7WISUITE toll free or 905-513-7442.