

Becoming an Authorized Distributor

Contact us at 1-877-7WISUITE toll free or 905-513-7442 or via email (<mailto:sales@wisuite.com>) for information on the distributors in your area.

Are you interested in distributing our Energy Management Products?

WiSuite is looking for dynamic companies who are passionate about our innovative approach to Energy Management. Companies who are interested in seeing their customers save energy resulting in immediate positive impacts on their operational costs and our environment. Working with distributors gives us the opportunity to accomplish these goals. We presently have successful distributorships in many parts of the world.

Our distributors are qualified companies that are focused on making a difference in this world while making an excellent return on investment as a WiSuite Distributor.

To become a distributor, you must sign up for our Distribution program. We offer excellent revenue opportunities for our Distributors, and superior customer services and technical support. WiSuite's ideal distributor is a reliable established company who is interested in Managing Electricity and producing dynamic savings for their customers with our Heating and Air Conditioning, lighting, motor control, and demand balancing to distribute our comprehensive range of products. A formal contract and investment are required.

If you are asked to sign a WiSuite Distribution Contract, all paperwork must come directly from WiSuite.Com Inc. Call or email us if you have any questions.

What are we looking for in a Distributor:

- You have experience in selling products for the commercial, government, institutional, retail and industrial area
- You will focus substantial resources on distribution of our products in your market
- You have the ability to provide local support for all our products
- You will perform independent organization of advertising and exhibitions
- You have a passion for making a positive impact on the environment.
- You have a proven track record in sales ability or an established distribution network
- You have the financial strength to invest in the start-up costs
- You know your marketplace
- You have a desire to grow, succeed and make money in the Energy Management business.

We provide:

- High quality products
- Information and material for you to present our products successfully
- Sales presentations (PowerPoint)
- Exceptional Training for Your Staff
- Product samples and access to online demonstration sites
- A Proven history of savings with excellent references.
- Recurring revenue
- Support for you in the pre and post sales process.
- Multiple levels of Entry.



www.WiSuite.Com

421 Bentley St
Unit 7
Markham, Ontario
Canada, L3R 9T2

Tel | 416.447.8400
Fax | 416.447.3295



www.WiSuite.Com

421 Bentley St
Unit 7
Markham, Ontario
Canada, L3R 9T2

Tel | 416.447.8400
Fax | 416.447.3295

Please be prepared to answer the following initial questions:

- What is your primary business at this time.
- Size of your organization? (Annual sales, number of employee's, etc.)
- Number of Staff you will dedicated to WiSuite sales?
- Number of Staff on your customer support and installation team?
- What Technical knowledge do you have available to support sales and post sales activity?
- Do you have experience in the Energy Management Field?
- What experience does your organization have/provide in HVAC, Lighting, power conditioning, motor control, and Plant operations?
- What Information technology knowledge and level of support could your organization provide?
- Do you have a target market for WiSuite products?
- What is your marketing and Sales plan for reaching your target market?
- What is your sales and Marketing Budget for reaching your target market?
- Do you have existing customers that can benefit from our products?
- Do you have any customer that have expressed interest our products?
- Do you have the financial resources to afford the initial costs associated with joining the WiSuite team?
- What distinct advantages to WiSuite do you bring as a Distributor that other companies in your area do not provide?

If you are interested in becoming a distributor, please indicate your desire by emailing (<mailto:distribution@wisuite.com>) your full contact information, and answers to the above questions. Upon receipt of your email, a member of our Distributor Support Team will be happy to contact you to discuss Distribution and Resale options in more detail.